Boost Your Sales & Profits with GARDEN PROMOTIONS this Spring!

4-in-1 "Fruit Cocktail"

CITRUS TREE

Unbelievable?

Think of it... one tree that bears big juicy lemons for pies, oranges for juice, grapefruit for breakfast, limes for drinks . . . a treasure house of Vitamin C. Yes, it even pays for itself in savings on your fruit bill. Beautiful foliage plus fragrant blossoms makes this a must for your patio or garden.

In combination "A" as above or "B" which includes Bears LIME, Kinnon MANDARIN, Torocco ORANGE and Eureka

See page 5.

The Business Boom in the **Nursery Industry is here now!**

RECEIVED

Today, people have more leisure and more money to spend on home improvements and hobbies than ever before.

Annual sales of nursery products have jumped from \$394 million to \$652 million in the last 10 years. Projected growth in the next 10 years is even greater. Be sure you are part of that

In this special Spring Catalog you'll find "Proven Successful" garden promotions designed to stimulate sales; packaging designed for self-service operations; merchandising that does all the planning for you. Look through it. For best selection for Spring planting, the time to order is NOW!

Nurserumen's Exchange

475 SIXTH STREET, SAN FRANCISCO, CALIF.

Self-Service PACKAGED BLOOM-RITE BULBS!

In well balanced assortments-or in lots of your own choice.



| | BALANC | CED BULB | ASSORTA | MENTS |
|------|----------|----------|--------------------|--------------------|
| | | | Freight Prepaid | Freight Collect |
| 100 | PACKAGES | | \$ 37.50 | \$ 35.00 |
| 400 | PACKAGES | | . 150.00 | 140.00 |
| 1000 | PACKAGES | | 350.00 | 325.00 |

All bulbs are packed in award-winning 4-color packages.

Make up your own assortment from list below

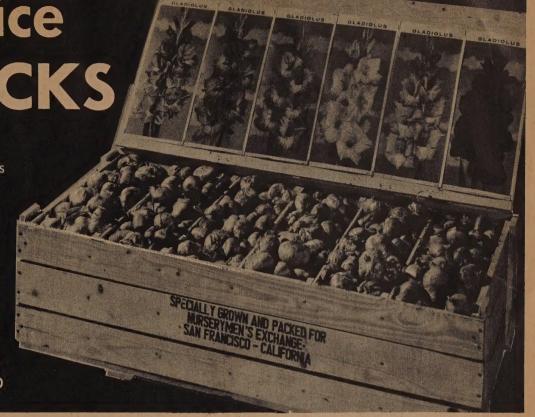
| | Bulbs per | | Delivery |
|----------------------------------------|------------|--------------------|------------|
| ITEM No. 1— | Bag or Box | | Date |
| Amaryllis Hybrids Mixed | . 1 | 21/4"-23/4" | OctMay |
| Anemones Mixed. St. Brigid Double or | | | |
| de Caen single | 25 | 1/2"-5/8" | SeptMay |
| Anemones Mixed | 50 | 3/8 " | SeptMay |
| Begonias Tuberous Double Camellia. | | | |
| Red, White, Orange, Yellow, Pink, | 11 2 | | |
| Rose or Mixed. Picotee, | | | |
| Carnation Mix | 3 | 1 1/2" to 2" | JanApril |
| Begonias Tuberous Camellia Mixed | | 11/4"-11/2" | JanApril |
| Bleeding Hearts, Dicentra Spectabilis. | 1 | 3-5 Eye | NovApril |
| Caladiums Mixed | | No. 1-1 1/2"-2" | JanMay |
| Callas Yellow | 2 | 1 3/4"-2" | NovFeb. |
| Callas Pink | | 1 1/2"-1 3/4" | NovMarch |
| Dahlias Decorative, Cactus, or Pompom | | | |
| types-White, Red, Yellow, Rose, | | | |
| Orange, Lavender or Purple | | Large | JanMay |
| Daylilies, Yellow, Orange, Brown | | No. 1 | SeptApril |
| Gladiolus White, Yellow, Orange, Pink | | | |
| Red, Lavender, Rose, or Mixed | | No. 1 1 1/2"-21/4" | DecMay |
| Gladiolus Mix | | 1 1/4"-1 1/2" | DecMay |
| Gloxinias | | 1 1/2"-2" | JanMay |
| Iris, Kaempferi, Red, White, Yellow, | | | |
| Blue and Pink | 2 | No. 1 | DecApril |
| Lilies, Rubrum, Auratum | | 7-9 inches | NovApril |
| Lilies Tiger, Henryii, Croft, Hansoni | 2 | 7-9 inches | NovApril |
| Lycoris, Yellow | 2 | No. 1 | DecApril |
| Orchid Bletilla | 2 | No. 1 | SeptMay |
| Peonies Red, White, Pink | . 1 | 3-5 Eyes | OctMarch |
| Phlox White, Lav., Pink, Red, Mix | . 2 | 2 Year Roots | NovApril |
| Ranunculus Mixed | 25 | 1/2"-5/8" | SeptMay |
| Ranunculus Mixed | 50 | 3/8" | SeptMay |
| Tigridias | 12 | No. 1 | SeptApril |
| Voodoo Bulb (Arum Cornutum) | . 1 | No. 1 | JanApril |
| | F-1- | | Sour Abili |

Ask for FREE Newspaper Ad Mats when ordering merchandise

 Self-Service BULB PACKS

- All Bulbs have Choice Variety Names
- Excellent Well-rounged Selection
- Packaged in Strong Wooden Crates
- Large Pictures Promote Self-Service Fast Selling

Bulbs delivered to



| | Colors to Case | Delivery Time | Amt. of Bulbs Per Color | Size of Bulbs | Total Bulbs Per Case | F.O.B. S.F. Per Case | Frt. Prepaid U.S.A. Per Case |
|-----------------------------------------------------------------------------------------------|-------------------|------------------|----------------------------|------------------|-------------------------|-------------------------|------------------------------------|
| ASTILBE_Red, Cream, Scarlet, White, Pink | 5 | NovApril | 50 | Tops | 250 | \$87.50 | \$95.00 |
| BEGONIAS—Camellia Type— Yellow, White, Rose, Scarlet, Picotee | 5 | JanMay | 100 | 21/2-3" | 500 | 95.00 | 99.50 |
| BEGONIAS—Camellia Type— Yellow, White, Rose, Scarlet, Picotee | 5 | JanMay | 250 | 1 1/4 - 1 1/2 " | 1250 | 75.00 | 82.50 |
| BEGONIAS—Camellia Type— Yellow, White, Rose, Scarlet, Picotee | 5 | JanMay | 100 | 1 1/2 - 2" | 500 | 45.00 | 50.00 |
| BLEEDING HEARTS (Dicentra Spectabalis) | 1 | NovMay | 100 | 4-5 Eye | 100 | 30.00 | 35.50 |
| DAHLIAS —Pink, Red, Purple, Yellow, White, Orange — available in Decorative, Pompoms or Cacti | 6 | JanMay | 50 | No. 1 | 300 | 45.00 | 52.50 |
| GLADIOLUS Selection "A" Red, White, Yellow, Lavender, Pink, Multi-color | 6 | DecJune | 250 | No. 1 | 1500 | 37.50 | 45.00 |
| GLADIOLUS — Selection "B" Red, White, Yellow, Lavender, Pink, Multi-color | 6 | DecJune | 500 | No. 2 | 3000 | 57.00 | 67.50 |
| GLOXINIASWhite, Scarlet, Violet, Variegated | 4 | DecMay | 40 | 1 1/2 -2" | 160 | 25.00 | 28.00 |
| LILIES — Henryii, Rubrum, Tig- | 4 | OctMay | 50 | 7-9 | 200 | 30.00 | 37.50 |
| PEONIES—Red, White and Pink in Named Varieties | 3 | NovMay | 34 | 3-5 Eye | 102 | 30.00 | 35.00 |
| PHLOX | 10 | OctFeb. | 10 | 2 year old | 100 | 16.00 | 17.50 |

Ask for our FREE Newspaper Ad Mats when ordering merchandise

Newspaper AD MATS Sent Free on



above. Random selection.

3-in-1 Kolorama TREE ROSES

Available in Kolorama "A" combination as above or Kolorama "B," including E. P. THOM, Pres. HOOVER TALIS-MAN, Countess VANDAL. Less one variety.

BARE ROOT

PACKAGED

#11/2 Grade\$275 #1 Grade. \$340 #11/2 Grade\$290

F.O.B. So. Calif. or add 50c for prepaid. No orders, please for less than 10 trees.

PACKAGED ROSES

December-April Delivery

Minimum order, please 100 plants of any one size. All roses are shipped in well-balanced assortment of our choice in Bush and Climbers.

Per Package #1 58½¢ #11/2 ···· 481/2¢ #2 38½¢ #2 (2 to pack) 671/2¢ #2 (3 to pack) .. 90¢

Add 5c per package for prepaid price.

BARE ROOT ROSES, California's Finest

Add 3c per plant for prepaid price.

#1...45¢ ea. #11/2. 35¢ ea.

#2.. 25t ea.

All roses are shipped in well balanced assortment of Bush and Climbers. Our choice unless ordered by specific color. Variety list attached.

VARIETIES:

BUSH

RED:

Red Radiance Crimson Glory Etoile de Hollande McGredy's Scarlet Christopher Stone

MULTI-COLOR

Autumn Pres. Hoover Talisman Condesa de Sastago

YELLOW

Eclipse Golden Dawn Sister Theresa Mrs. E. P. Thom

PINK

Pink Dawn Picture Pink Radiance WHITE

K. A. Victoria Mme. Jules Bauche McGredy's Ivory

Order in units of 10 of any one variety

CLIMBERS

RED

Étoile de Hollande

MULTI-COLOR

Talisman

YELLOW

Mrs. E. P. Thom

PINK

Pink Radiance

MINIATURE ROSES, delivery all year

ALL PLANTS from 21/4" pots except where noted. Prices F.O.B. nursery where grown (Calif.) No packing charge.

Please do not order less than 5 plants of a kind nor less than 25 plants total. Add 5c per plant if wanted transportation prepaid.

RED

Little Buckaroo. (Pat. 1726) Bright red. Vigorous........50 *Sparkie. (P.R.R.). Bright medium red aging darker red. 5 to 7 petals. Centennial Miss. (Pat. 1301). Rose to wine red..... .35 Thumbelina. Bright red. (An improved Tom Thumb).... Oakington Ruby. Good Double red. . Juliette. Hardy red..... 35 Red Imp. (Pat. 1032). Small, double vivid red.........................50

Mary Haywood. (Pat. 1766). New double pink..... Patty Lou. (Pat. 1335). Very double rose-pink. Pink Joy. (Pat. 1378). Fragrant pink. Very popular..... Rosa Rouletti. Double pink. .35 Pink Fairy. (The Fairy). Very double soft pink in clusters. Vigorous, hardy, free flowering. Pot, landscape, borders.........35 YELLOW

Jackie. Soft yellow. Fragrant. .50 Baby Gold Star. (Pat. 407). Gold Little Scotch. (Pat. R.R.). Butterscotch yellow buds............50 WHITE Cinderella. (Pat. 1051). Double white. Good pot plant.... .50 Polka Dot. Very good double White Fairy. Small double

CLIMBING **MINIATURES**

(grow 3 to 5 feet tall) Climbing Jackie. Excell. Ivoryvellow. Baby Jayne. New. Very double 1" pink flowers..................50 Papoose. Single white flowers.

Excellent ground cover.....50 Varieties checked (*) are newest introductions.

Request, when ordering Merchandise



... can pay for itself time and again from your fruit purchase savings!

Think of it—in your own garden . . . even if it's tiny, one tree that bears big juicy LEMONS for pie, ORANGES for juice, GRAPEFRUIT for breakfast, TANGELOS or LIMES for salads and ades. Here, but a few steps into the yard is a treasure house of Vitamin C . . . the very fruits you've paid from 5c to 15c each for at the store. Luscious fruits, beautiful foliage, romantic blossoms . . . yours for years for next to nothing in the 4-in-1 Fruit Cocktail Citrus TREE!

> Packing of plants will be charged at cost.

DWARF FRUIT TREES

January-March Delivery 3/8 - 1/2" Caliper

APPLES-Red Delicious, Yellow Delicious & Gravenstein.

PEARS-Bartlett, Comice, D'Anjou.

F.O.B. OREGON Packaged Bare

PREPAID U.S.A.

Packaged Root

\$1.50 \$1.30 \$1.60

\$1.40

Please order in units of 5 of a variety and no orders please for less than 25 plants. List of other varieties sent on request.

MULTIPLE FRUIT TREES

November-March Delivery

Packaged—9/16" Caliper, 4 to 5 feet high.

• 5-N-1 Apples

• 5-N-1 Pears

5-N-1 Cherries

*Fruit Cocktail Tree

*Plum, Peach, Nectarine, 2 Apricots on one tree. Not for California distribution.

> Your Choice

F.O.B. S. F. each

2.85 Prepaid

Please order in units of 5 of a variety. No orders please for less than 15 plants.

BIRD OF PARADISE

(STRELITZIA REGINAE)

February-May Delivery

Appròx. Height

F.O.B. L.A. Each

Prepaid U.S.A. Each

Packaged12"

65¢

75¢

Bare Root12"

65¢

Minimum order 50 plants.

Clumps from 10-year-old plants

Approx. Height

F.O.B. L.A. Each

Prepaid U.S.A. Each

1.95

Packaged3 feet

Minimum order 25 plants. — Packed 25 to Case.

Foliage and Flowering Plants





CUT LEAF PHILODENDRON

| F.O.B. L.A | Pot Size | | Per Each | Pack per case |
|-------------|----------|---------------------|----------|---------------|
| F.O.B. S.F. | 6" | (2 plants to a pot) | 2.00 | 12 |

21/4" ASSORTED FOLIAGE PLANTS

Packed 50 plants per case. F.O.B. Los Angeles Prepaid West of Rockies

Prepaid orders minimum

200 plants.

F.O.B. Los Angeles Prepaid West of Rockies

20¢ ea.

FLOWERING PLANTS IN PLASTIC POTS

Available All Year Round

Packed 50 plants to a case, one Flower Bud to a pot, in 3 inch pots. A case weighs approximately 30 pounds.

PLEASE ORDER IN CASE LOTS ONLY

CARNATION PLANTS

Sim varieties. Red, pink, white and yellow. Also frosty and variegated types.

F.O.B. S.F. Prepaid Air Freight

25¢ ea.

ROSE PLANTS

Baby Polyanthus, Floribunda or a hybrid of the two. Their red and pink flowers have made them favorites for low-growing borders of driveways. Also popular for indoor window gardens.

F.O.B. S.F. Prepaid Air Freight

30¢ ea. 48¢ ea.

GARDENIA PLANTS

Excellent on window sills. Can be planted outdoors in non-freezing areas.

F.O.B. S.F. Prepaid Air Freight

30¢ ea.

POT WRAP FOIL

Florist colors in .00065 Gauge Plain Alum. foil. Colors: Sky Blue, Pink, Moss, Fuchsia, Orchid, Chartreuse, Purple, Nile Green, Silver, Royal Blue, Emerald Green, Gold, Red, Lavender, Copper, Azalea, Aqua.

Embossed Aluminum Foil

Assorted Colors—20" wide— Colors as in Glory Foil

50 Rolls, Less 5 % — 100 Rolls, Less 10 %





California Cut Flowers shipped in season when available.

*Please don't order prepaid unless you order five cases of a kind at one time.

| | Approx. availability time | Packed per case | Approx. weight per case | Price per case F.O.B. West | *Price per case Air frt. ppd. |
|--------------------------------------------|----------------------------------------------------------------------------------|------------------------------------------------------|-------------------------|--------------------------------------|----------------------------------|
| Tulips | April 7th to May 7th | 40 dozen 1 doz. wrapped in wax paper 4 colors to box | 20 lbs. | \$17.50 | \$22.50 |
| Yellow Trumpet King Alfred Daffodils | Feb. 15th to April 15th | 500 per case 12 per bundle | 20 lbs. | 17.50 Mar. 16 to Apr. 15 12.50 | 22.50 17.50 |
| Dutch Iris Blue | Feb. 15th to May 1st | 40 per case 12 per bundle 1 doz. wrap | 20 lbs. | 20.00 | 25.00 |
| Dutch Iris Yellow or White | April 7th to June 7th | 40 dozen 1 doz. wrap | 20 lbs. | 20.00 | 25.00 |
| Orchids Cymbidium or Cattleya | All year On request shipped in glass vials so can be sold as readymade corsages. | 100 | 20 lbs. | 50.00 | 55.00 |
| Marguerite Daisies White or Yellow | MarAug. | 50 bunches 25 per bunch | 50 lbs. | 20.00 | 30.00 |

MAGNOLIAS

Soulangeana

Large purplish pink. Very heavy, fast grower. Hardy, approximately 4 to 5 ft.

PACKAGED

2 yr. liners

F.O.B. S.F. Prepaid U.S.A.

Less than 100 1.35 each

1.45 each

More than 100..... 1.25 each

1.35 each

Packed in bundles of 25, 50, and 100. Please order in bundle lots only.

BEGONIA PLANTS

Tuberous

April-June Delivery. Available in all colors and types.

FREIGHT COLLECT

Per 100

Per 1000

Packed 50 to a Flat 8.50

67.50

48 to a Flat in 21/2"

*Plant Bands 12.50

120.00

*Color of band denotes color of flower

Please . . . no orders for less than 3 flats of any one size. All orders within 100 miles of San Francisco will be DE-LIVERED FREE IF ORDERED BY FEBRUARY 15th.

HARDY AZALEAS

Varieties marked "G" are Gable and Glenn Dale hardier hybrids.

Buccaneer, "G", orange red Coral Bells, shell pink Captivation, "G", rose pink Fedora, salmon rose Gaiety, "G", rose pink Glamour, "G", rose red Greeting, "G", coral-rose

Gumpo, dwarf white, large bloom Hexe, crimson, hose-in-hose Hinodegirli, scarlet Ledifolia ALBA, white Lorna, "G", deep pink, double Pink Gumpo, like white, only lovely pink

Royalty, "G", purple Sherwoodi, orchid, very hardy Sherwood's Red, Chinese red Sweetheart Supreme, deep pink Twenty Grand, deep rose pink, almost double

April to June Delivery. In 2" bands in flats, 60 to a flat.

Your choice

per flat

F.O.B. Oregon

Freight Prepaid on 200 lb. Orders.....

REDWOOD PRODUCTS ONLY



SQUARE REDWOOD TUBS

Finest quality, made like finely finished furniture . . . Ideal for palms and potted plants. Inside

> Packed three of a kind per bundle

| Type Dimensions | Weight Per Bundle | F.O.B. 0 S.F. | Prepaid Calif., Wash., Ore., Nev. | Prepaid all other states |
|-----------------|-------------------------|------------------|-----------------------------------------|--------------------------------|
| E 8x 8x 7" high | 10 lbs. | \$1.40 | \$1.55 | \$1.80 |
| D 9x 9x 9" high | 15 lbs. | 1.75 | 1.95 | 2.25 |
| C13x13x14" high | 30 lbs. | 3.15 | 3.25 | 4.00 |
| B17x17x14" high | 40 lbs. | 3.75 | 4.20 | 5.25 |
| A17x17x17" high | 50 lbs. | 4.13 | 4.55 | 5.55 |



ROUND REDWOOD

Tongue and Groove Construction. Stained. Banded With Durable Brass Band.

> Packed three of a kind per bundle

| Dimensions | Weight Per Bundle | F.O.B. S.F. | Prepaid Calif., Wash., Ore., Nev. | Prepaid all other states |
|-------------|----------------------|----------------|-----------------------------------------|--------------------------------|
| 81/2 x 71/2 | " high . 12 | \$.80 | \$.90 | \$1.25 |
| 11½ x10" | high 15 | 1.45 | 1.60 | 2.10 |
| 14 x10" | high 17 1/2 | 1.75 | 1.95 | 2.45 |
| 15½ x10" | high 20 | 2.05 | 2.35 | 2.95 |



OCTAGONAL REDWOOD TUBS

Finely finished, constructed for durability . . . banded with durable brass band.

| | Dimensions | Weight per bdl. | F.O.B. L.A. | Prepaid . Calif., Wash., Ore., Nev. | Prepaid all other states |
|-----|--------------|-----------------|----------------|-------------------------------------------|--------------------------------|
| | 6 per bundle | 25 lbs. | \$1.40 | \$1.50 | \$1.90 |
| | 6 per bundle | 35 lbs. | 1.80 | 1.90 | 2.45 |
| 14" | 6 per bundle | 45 lbs. | 2.15 | 2.25 | 3.00 |
| 16" | 6 per bundle | 55 lbs. | 2.75 | 2.85 | 3.80 |
| 18" | 6 per bundle | 65 lbs. | 3.75 | 3.85 | 4.80 |
| 20" | 6 per bundle | 85 lbs. | 4.75 | 4.85 | 6.20 |
| 22" | 3 per bundle | 60 lbs. | 6.50 | 6.60 | 8.40 |
| 26" | 3 per bundle | 70 lbs. | 8.00 | 8.10 | 9.50 |



Ideal for foliage and plant arrangements in home, patio and office. Scoring and finish same as square

Packed two of a kind

REDWOOD PLANT BOXES

| | | | Prepaid | Prepaid |
|---------------------|---------|----------------|------------------------------|------------------|
| | Weight | F.O.B. S.F. | Calif., Wash., Ore., Nev. | all other states |
| 2 ft. x 9 3/4" high | 20 lbs. | \$3.75 | \$4.20 | \$5.00 |
| 3 ft. x 9 3/4" high | 30 lbs. | 4.50 | 5.00 | 6.25 |
| 4 ft. x 9 3/4" high | 40 lbs. | 5.65 | 6.25 | 7.95 |
| 5 ft. x 9 3/4" high | 50 lbs. | 6.55 | 7.25 | 9.50 |



REDWOOD HANGING **BASKETS**

Packed 1/2 dozen per case. Please order in case lots only.

| 1000 | | F.O. |
|----------|---------|------|
| Size | | S.F |
| 'x10" or | 7"x12". | \$.6 |

states \$.95 \$.75



BEDDING PLANT FOLDING BOXES

These boxes save time, money and space in the handling of bedding plants. If you have the problem of handling odd amounts of bedding plants to your customers—this is your answer.

Packed 500 to a carton Weighs 40 lbs. per carton F.O.B. S.F.

 $9x5\frac{1}{2}x2\frac{1}{2}$ " per 1,000

\$12.50

Fertilizers and Dispensers



BLOOM-RITE CONCENTRATED FERTILIZER

ALL PRICES PREPAID IN U.S.A.

| Size | Cans Per Ctn. | Dealer's Price Per Ctn. | Dealer's Price Each |
|-------------|------------------|-------------------------|---------------------------|
| | | 100 Lb. Lots or A | Nore |
| 4 oz. pkg | 40 | \$ 8.40 | \$.21 |
| 3 lb. pkg | | 19.80 | 1.65 |
| 50 lb. pkg | 1 | | 14.50 |
| 100 lb. pkg | | | 27.00 |

- * FOR FOLIAGE AND ROOT FEEDING.
- * BLOOM-RITE FERTILIZER (16-30-16) is an all-purpose concentrated plant food 100% soluble in water.
- ★ One pound will cover 1000 1250 sq. ft.
- * Can be applied with any liquid fertilizer dispenser or your regular spraying equipment.
- * Grows plants faster and better in soil, sand or water through root and foliage feeding.
- ★ Use for all lawns, Cuttings, Mums, Carnations, Azaleas, etc.!





Foliage Plant Flats



OF LIGHTWEIGHT ALUMINUM

For 2", 21/4", 21/2", or 3" Pots

Ideal for Chain Store and Super Market use

For convenient, clean, easy handling of foliage plants

Tough, lightweight, shatterproof

Prevents plant damage

Provides easiest and best means of keeping plants moist

For attractive counter displays

| Weight per Ctn. | Pk./Ctn. | Price |
|-----------------|----------|-----------|
| Flats 11 lb. | 12 | \$14 doz. |
| Flats 11 lb. | 12 | \$16 doz. |

Prepaid in Gross Lots

CRAB GRASS KILLER



- Controls Crab Grass without permanently injuring your good grass or Dichondra.
- Contains 12.6% Disodium Methyl Arsenate.
- One pint covers up to 2500 sq. ft.

Pints, Doz. 85¢ ea. Pints, Gross 78€ ea.

Packed 12 per case and case weighs 25 lbs.

Same size & formula is now being sold by a leading manufacturer for 1.38 ea. Compared to our price above.

CANADIAN PEAT MOSS



Free Delivery, anywhere on the West Coast, on orders of 1500 bags or more. (1 1/2 cu. ft.

> Its equivalent in cu. ft. or 250 $1\frac{1}{2}$ cu. ft. bags or its equivalent delivered free when our truck is in your area and we confirm.

Size Bag F.O.B. S.F. ¾ cu. ft. . . . \$.55 ea. 4 cu. ft. 1.95 ea.

BLOOM-RITE® PLANTER MIX



Four color 120 cu. in. box showing foliage plants and African Violets in natural color. Mix contains Charcoal, Vermiculite, Perolite, Peat Moss, etc.

F.O.B. S.F. Per 25 **32**¢ each Per 100 . . . **30**¢ each

> Prepaid in lots of 200 or more at .03 1/2 c ea. more

PACKAGED FERNWOOD TOTEM

POLES

Individually packed with polyethylene Minimum Order 3 Cartons on Prepaid Orders

| | ng American Alb | ger in this are | EI. | made a | |
|----|-----------------|-----------------|------------------------|----------------|-------------------|
| | Size | | | F.O.B. S.F. | Prepaid U.S.A. |
| 11 | 2×11 | 2×18" | (64 pcs. to carton) | \$11.50 | \$12.50 |
| 13 | /2 x 1 1 | /2 x 24" | (64 pcs. to carton) | 16.00 | 17.00 |
| 2 | x2 | x24" | (36 pcs. to carton) | 12.00 | 13.00 |
| 2 | x2 | x30" | (36 pcs. to carton) | 15.55 | 17.50 |
| 2 | x2 | x36" | (36 pcs. to carton) | 20.25 | 22.00 |
| 2 | x2 | x48" | (36 pcs. to carton) | 29.00 | 31.50 |



Exotic Hawaiian Tree Ferns

The perfect promotion for indoor planting or outdoor planting in non-freezing areas. This fern burl will grow in plain water or planted in soil as long as it's kept moist and fertilized. Packed in 3-Color Poly Bag with planting instructions.

Approx. 10" in package which keeps without care for about 4 weeks.

| | U.S.A. | F.O.B |
|-----|---------|--------|
| | Prepaid | · S.F. |
| | Each | Each |
| 25 | | .75 |
| 100 | | .65 |





HAWAIIAN FERNWOOD TOTEM POLES



These natural growing forms eliminate all the preparatory work you had in the old fashioned totems, such as wiring and mossing. We reserve the right to substitute Tree Fern from other Countries unless you advise not to.

| Size | No. in Ctn. | Approx. Weight Per Ctn. | S.F. Per Ctn. | U.S.A. Per Ctn. |
|--------------|-------------|-------------------------------|------------------|--------------------|
| 1 x1 x16 | 144 | 15 lbs. | \$13.75 | \$14.50 |
| 1 ½ x1 ½ x18 | 64 | 15 lbs. | 9.50 | 10.25 |
| 1 ½ x1 ½ x24 | 64 | 25 lbs. | 14.00 | 15.50 |
| 2 x2 x18 | ., 36 | 13 lbs. | 7.00 | 7.75 |
| 2 x2 x24 | 36 | 20 lbs. | 11.00 | 12.00 |
| 2 x2 x30 | · 36 · · | 28 lbs. | 14.55 | 16.50 |
| 2 x2 x36 | 36 | 32 lbs. | 19.25 | 21.00 |
| 2 x2 x48 | 36 | 43 lbs. | 28.00 | 30.50 |
| 3 x3 x36 | 16 | 30 lbs. | 19.50 | 21.00 |
| 3 x3 x48 | 16 | 40 lbs. | 27.50 | 29.50 |

No orders, please, in less than carton lots—Or prepaid shipments in less than 100 lbs.

Azaleas 5" Pots in Bud & Bloom





Available February to May

Brilliant colors in a wide range, profuse bloom, handsome foliage and form, plus hardiness and ease of culture make azaleas America's most popular garden plant.

Delivered FREE-47 1/2 c ea.

If ordered by February 15th for March delivery, minimum order 200, in Sacramento, San Jose, Oakland, and San Francisco area.

F.O.B. N. Calif.

521/2°

Azaleas in Flats (in Bud and Bloom)

Available February to May

54 azalea plants to a flat—4 flats to a crate, each flat a different color. Please order in crate lots only.

10 YEAR HOSE GUARANTEE

F.O.B. Oregon or S.F.

\$8.00 per flat

RHODODENDRON SEEDLINGS

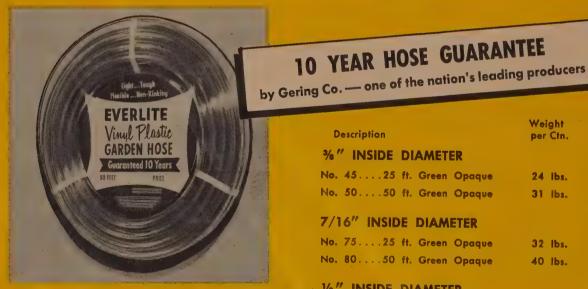
Available February to May

Packed 150 to a case. Each plant is about one foot high, packed individually in a polyethylene bag. F.O.B. Oregon or S.F.

per 100 \$29.50

High-Lustre Vinyl Plastic Hose

Priced for Volume Sales—Pancake Type Coil Package



THREE TUBE SPRINKLER

| Model # Description | | | Weight per Ctn. | Lengths per Ctn. | Price Each | | |
|---------------------|-------|----------|--------------------|------------------|---------------|----|------|
| No. | B905. | . 25 ft. | Green | Opaque | 16 lbs. | 10 | 1.68 |
| No. I | 8910. | . 50 ft. | Green | Opaque | 30 lbs. | 10 | 2.69 |

Prepaid U.S.A. 200 lbs. or more. Otherwise shipped Freight Collect from California or New Jersey, whichever closer.

| Description | Weight per Ctn. | Lengths per Ctn. | Price Each |
|-----------------------------|--------------------|---------------------|---------------|
| %" INSIDE DIAMETER | | | |
| No. 4525 ft. Green Opaque | 24 lbs. | 15 | \$1.00 |
| No. 5050 ft. Green Opaque | 31 lbs. | 10 | 1.55 |
| 7/16" INSIDE DIAMETER | | | |
| No. 7525 ft. Green Opaque | 32 lbs. | 15 | 1.20 |
| No. 8050 ft. Green Opaque | 40 lbs. | 10 | 1.95 |
| / 1/2" INSIDE DIAMETER | | | |
| No. 8525 ft. Green Opaque | 49 lbs. | 18 | 1.45 |
| No. 9050 ft. Green Opaque | 52 lbs. | 10 | 2.35 |
| %" INSIDE DIAMETER | | | |
| No. 884525 ft. Green Opaque | 56 lbs. | 10 | 3.60 |
| No. 885050 ft. Green Opaque | 55 lbs. | 5 | 5.70 |
| No. 885775 ft. Green Opaque | 50 lbs. | 3 | 8.00 |

So Different-They're Patented



RED-WING U.S. Patent No. 1159

Rich red, with orange undertones. Extra long-lasting hose in hose flowers, neat, compact.

The plants are truly spectacular, breathtakingly beautiful. Patented because they are one of the outstanding horticultural developments of this generation . . . Growing time has been cut 40%. The giant and prolific blooms last much longer.

F.O.B. East or Calif.

Budded **Red-Wing** Azaleas

6 x 6 inches.....\$1.00 6 x 8 inches 1.20 8 x 8 inches 1.50 8 x 10 inches 2.00

ON REQUEST WILL SHIP PLANTS SHOWING FLOWERS

Fast Growing SHADE TREES

GROW UP TO ABOUT 6 FEET THE FIRST YEAR

PACKED 50 TREES OF ONE VARIETY OR 50 TREES ASSORTED, THREE VARIETIES TO CASE. PLEASE ORDER IN CASE LOTS.

PACKAGED

These are all fast growing shade trees, packaged with a polyethylene top and a four-color illustration of the tree variety. On the reverse side of the label there is a brief description of its growing habits and all necessary planting instructions.

F.O.B. S.F.

3 TREES (one variety)

Per Package

Originally from Persia. Grows to a height of 25 to 40 feet, with a spread of from 15 to 40 feet. Breathtaking display of rose-pink blooms in mid-summer . . . Pale green feathery leaves. Hardy and adaptable.

MIMOSA



CLUMP WHITE BIRCH

Grows to height of 35-50 feet. Slender, rounded upright tree. Dark furrowed bark becomes silvery white. Needs little care, grows anywhere. A beautifully graceful addition to the garden.

SWEET GUM

Reaches a height of 60 feet. A pyramidal, stately, symmetrical tree, with short, slender, spreading branches. Provides abundant shade. Star shaped, deep green leaves. Very hardy; grows rapidly.



Dichondra Lawn Seed

Comes packed in 1 ounce shaker top bottles on display boards with pamphlets on how to plant and take care of dichondra lawns.

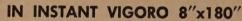
- Dichondra rarely needs mowing (about 6 times a year)
- Takes hard play and abuse.
- Remains green throughout the year.
- Spreading habit chokes out weeds.
- Not recommended for areas with severe winters.

One dozen shaker top bottles on display board with pamphlet

F.O.B. S.F.

Prepaid U.S.A.

NEW! Jiffy Dichondra Lawn Carpet



Rolls out like a carpet. Cut it, plant it on slopes, shape it. Cellulose mat protects seeds from rain and birds, discourages weeds . . . makes gardening a breeze.

- Prevents seeds from blowing away.
- Assures uniform seeding.
- Proper distribution guarantees full coverage.
- Saves work and time.
- Assures successful lawn growth.

Per Dozen

Prepaid in gross lots.

Packed 2 Dozen to Case



Park Lawn Grass Seed Mix

The new grass green foil package is so beautiful and rich looking it practically sells itself, and so reasonable and highly competitive it makes an outstanding grass seed promotion in any area.

5 lb. Package contains:

| Perennial Ryegrass 45% White Clover 1% | Kentucky Bluegrass 2% |
|-------------------------------------------|-----------------------|
| | F.O.B. S.F. |
| 5 lb. Box, per dozen | \$1.35 ea. |
| 5 lb. Box, per gross | 1.30 ea. |

Packed 1 Dozen to Case

"Life-Like" Plastic Flowers and Greens

Looks like the real thing. We will gladly accept any merchandise back if you don't think so as long as it is returned within 3 days of receipt.





Flowering Miracle Bowls

Each bowl comes ready to grow with seeds and plant food, in new, soilless plant base. Just add water and watch it grow. A perfect "window" plant. Each case comes packed in 18 mixed flowers and 18 mixed Jack in the Beanstalk vines. F.O.B. S.F.

per dozen 720 prepaid in gross lots

Prepaid on order of \$75.00 or more otherwise shipped F.O.B. New York or San Francisco, your choice. Please order in units of 1 dozen of any number. PLEASE ORDER BY

| Number | Name of Flowers | Colors | Per Dozen |
|--------|--------------------|-----------------------------------------|-----------|
| 181 | Anthurium, large | Pink, Red | \$4.80 |
| 180 | Anthurium, small | Red | 3,30 |
| 312 | Apple Blossom | Pink, White | 1.65 |
| 179 | Bird of Paradise | Orange, White, Pink | 8.75 |
| 16N | Carnation | White, Flame, Red, Pink, Talisman | 2.40 |
| 22 | Daisy | White, Yellow, Pink | 1.50 |
| 84 | Delphinium | White, Flame, Pink, Yellow, Blue | 7.00 |
| 24N | Fuchsia | White/Pink, Red/Pink, Orchid/Pink | 2.40 |
| 36 | Geranium | White, Red, Flame | 4.80 |
| 111 | Hyacinth | White, Pink, Blue, Orchid | 6.75 |
| 63N | Hydrangea | Red, White, Flame, Blue | 6.95 |
| 151 | King Alfred | Yellow | 2,40 |
| 12 | Lily of Valley | White | 1.30 |
| 115 | Mum, Fuji, large | White, Flame, Red, Capucine | 3.30 |
| 133 | Mum, Fuji, small | White, Yellow, Capucine | 1.50 |
| 65 | Rose | Flame, Pink, Red, Yellow, Talisman | 1.50 |
| 152 | Rose & Bud | Pink, Flame, Red, Yellow, Talisman | 1.65 |
| 153 | Rosebud X3 | Pink, Flame, Red, Yellow, Talisman | 1.65 |
| 21 | Rose Sweetheart X2 | Flame, Pink, Red, Yellow, Talisman | 1.50 |
| 314 | Rose Sweetheart X3 | Flame, Pink, Yellow, Red, Talisman | 1.65 |
| 55N | Tulips | Red, Pink, Yellow, Orchid | 2.40 |
| 155 | Water Lily | Blue, White, Pink, Red, Yellow, Flame | 4.80 |
| 313 | Water Lily | Flame, White, Red, Orchid, Blue, Yellow | |
| | Name of Greens | | |
| 71 | Chinese Evergreen | Green | 2.40 |
| 94 | Eucalyptus | Green | 3.30 |
| 114 | Fern, Boston | Green | .80 |
| 25 | Fern, Maidenhair | Green | .65 |
| 47N | Huckleberry | Green | 2.40 |
| 43 | lvy | Green | 1.50 |
| 171 | Ivy, Miniature | Green | 1.50 |
| 95 | Peperomia | Green-Variegated | 2.40 |
| 31 | Philodendron | Green | 1.50 |
| 31 | rilliouellululi | Olecii | 1.50 |

Green



Pittosporum

Jiffy Planter

IN INSTANT VIGORO 8"x180"

The proven pre-seeded roll-out garden, advertised on NBC-TV from coast to coast. Contains over 1000 seeds, GUAR-ANTEED TO GROW.

Prepaid in gross lots

2.40

It's so simple to plant a garden of over 1000 seeds with the new miraculous Jiffy Planter. Just loosen the soil, roll out the planter, cut it, shape it, water it. Cellulose mat protects the seeds from rains and birds, discourages weeds. Takes the work out of gardening. Choice of low growing border flowers or tall growing flowers. Packed 2 dozen to a case of either kind.

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Librarian U.S. Department of Agriculture Washington 25, D. C.

BULK RATE U. S. POSTAGE PAID

San Francisco, Calif. Permit 4379



NURSERYMEN'S EXCHANGE wins SILVER AWARD for PACKAGING

The new Bloom-Rite Bulb Package just won a Silver Award in the 1959 Variety Store Merchandiser Packaging Annual. F. W. Woolworth Co., S. S. Kresge Co., J. J. Newberry Co. and H. L. Green Co. and other major chains supplied the committee of judges. The standards used by the judges were: Does it have eye-stopping appeal? Durability for use in counter display? Does it show the merchandise? Does it speed up self-selection? Does the art, color and copy do a selling job? Obviously, the answer was an emphatic yes—to



Flowering - Size CATTLEYA and CYMBIDIUM ORCHIDS

Orchids are rapidly becoming a favorite house and garden plant. They are easily grown and cared for, produce huge showy blooms.

CATTLEYA ORCHIDS can be grown indoors as easily as African violets—they require approximately the same conditions, have giant blooms. Most popular of all orchids. Shipped in mixture of light and dark lavender and whites

CYMBIDIUM ORCHIDS grow well indoors and can be grown outdoors where the temperature does not drop below 30° F. Shipped in a mixture of white, vellow, chartreuse, purple, green, pink, brown—unlabeled.

Packing of plants will be charged at cost.

F.O.B. S.F.

6 Inch Pots Packed 15 to a Case Approx. Weight 60 lbs.

Prepaid in 3 case lots

each case has at least one plant showing flowers

CYMBIDIUM ORCHIDS